Japan's initial proposal for Andhra Pradesh(AP) New Capital City development



2015/3/31

PricewaterhouseCoopers Co., Ltd. Nikken Sekkei Ltd.

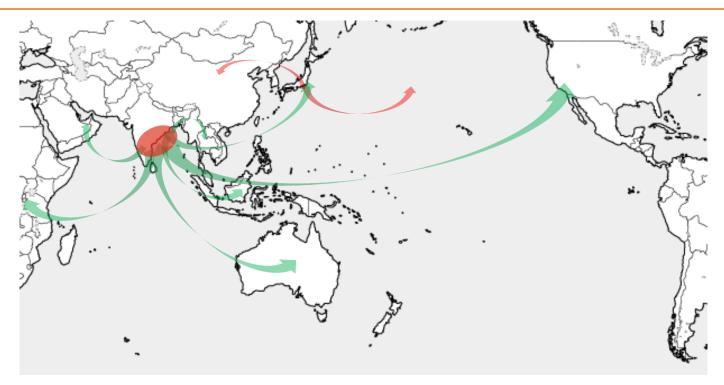


Disclaimer

This content is for general information purposes only, and should not be used as a substitute for consultation with professional advisors.

PwC / Nikken 2

Exploring seamless value chains across the "Indo-Pacific Region"

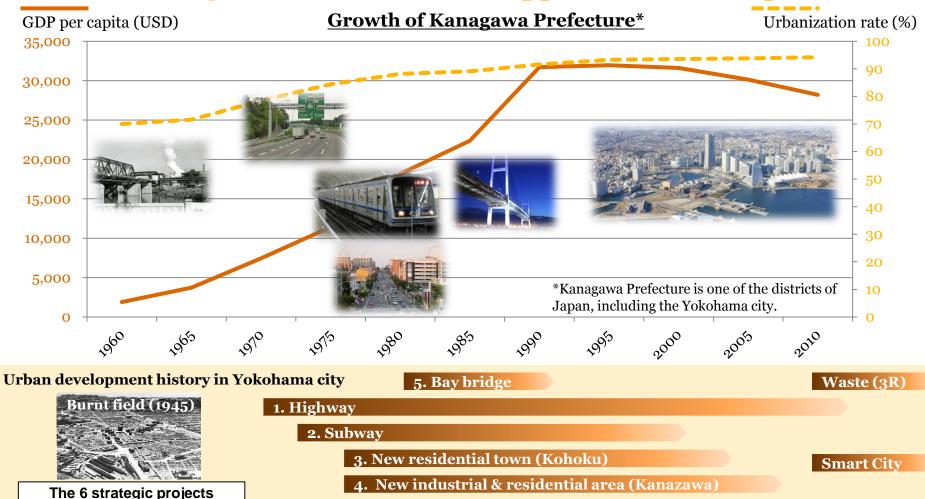


- 1. Japan and Andhra Pradesh can take the lead of economic integration in the inter-connected Indo-Pacific region.
- 2. More enhanced connectivity in the Indo-Pacific region will be significantly contributing to the Indian Government's policy goal of "Make in India" as well as development of international trade and investment of Japan, India and other Asian countries. It is crucially important to explore industrial and production networks, transport and logistics networks, and enhance value chains across the Indo-Pacific region.
- 3. The strong partnership between the Japanese Government and the State Government of Andhra Pradesh will encourage Japanese companies in more investment and trade in Andhra Pradesh.

- Why Japan as Partner
- Japan's Proposal for the New Capital City
- Goal and Next steps

Why Japan? – From burnt field to abundant society

AP is in a very similar economic position as Japan 50 years back, namely there are unlimited opportunities and potential



Current India's situation (2013)

planned in 1965

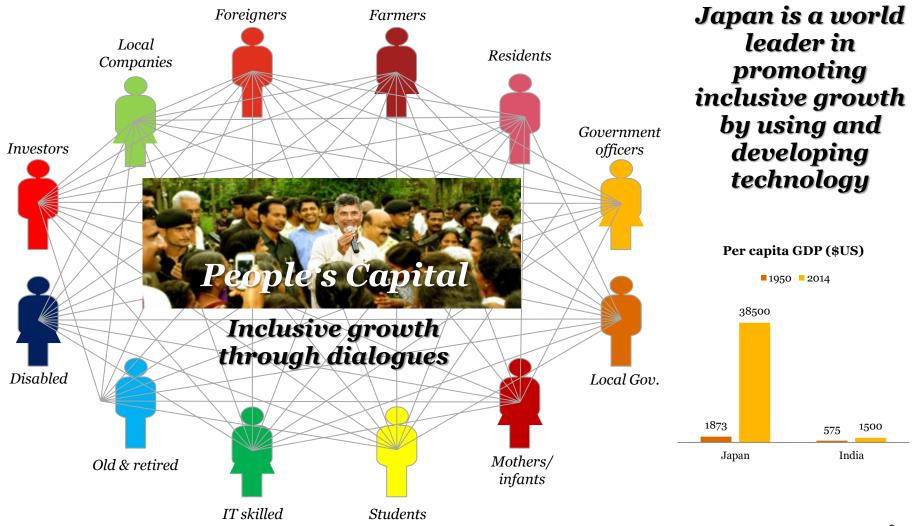
GDP per capita: about 1,500 (USD)

6. Central Business District (Minato-Mirai 21)

Urbanization rate: about 32%

Why Japan? - People's capital

New capital development can be a model for inclusive development as "People's Capital"; Japan is a right partner

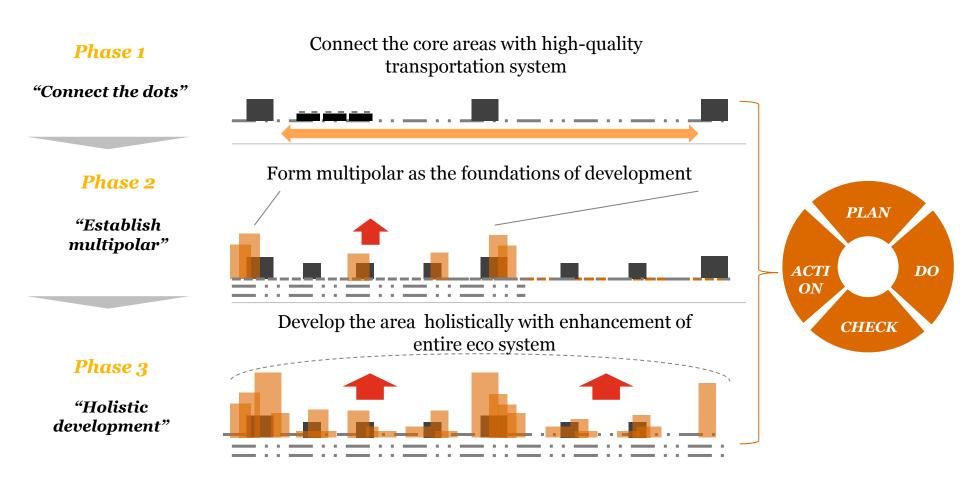


Source: Nationmaster (http://www.nationmaster.com/country-info/profiles/India)

6

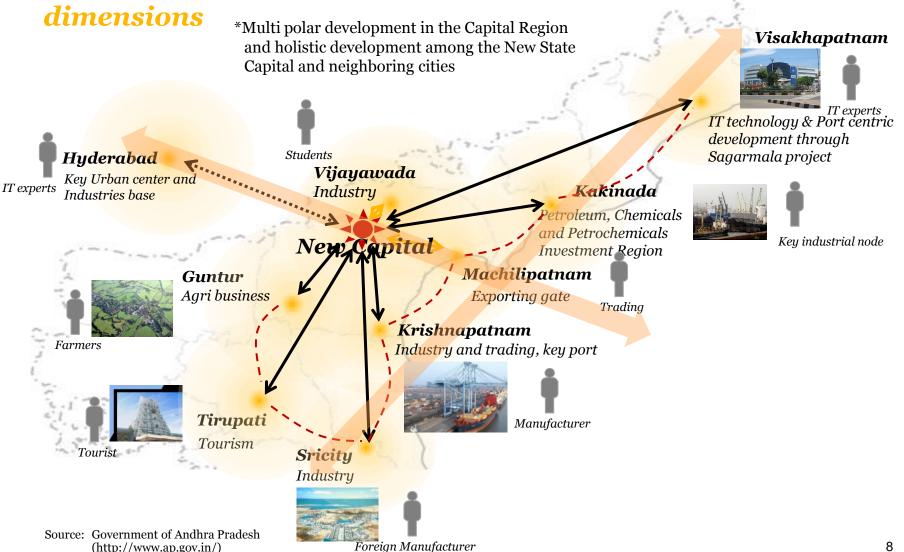
Why Japan? - People's capital

Japanese cities have developed a unique approach of "Multipolar and holistic development" to achieve sustainable and resilient cities



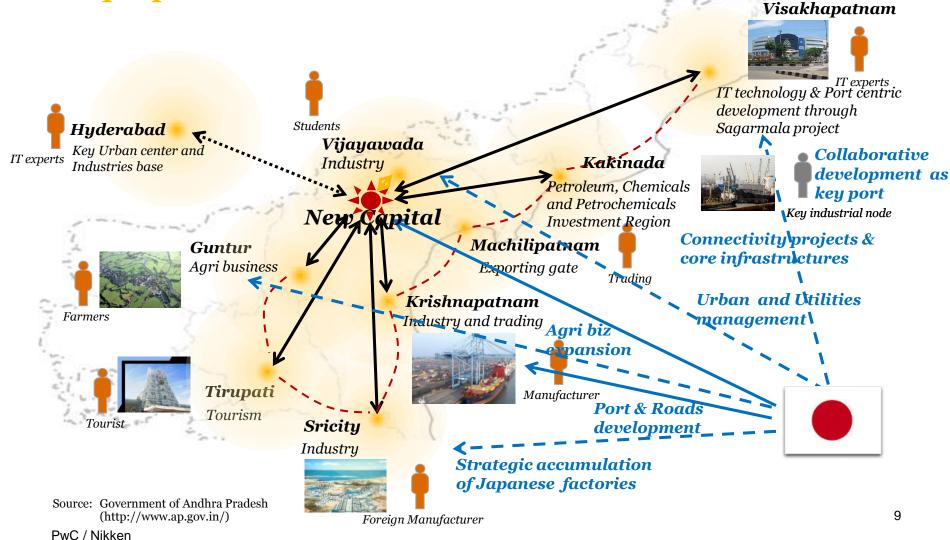
Why Japan? – Multipolar and holistic development

"Multipolar and holistic development model"* is critical for the new capital; Japan has experience and expertise on many key



Why Japan? – Multipolar and holistic development

Japan will partner with AP for the multipolar and holistic development of the AP state, leading to the improvement of all the people's lives



Why Japan? – Experience in "Development from zero"

Kashima's experience in developing the coastal area from a small fishing village to a large industrial zone can provide a model for comprehensive development

From small fishing village



- Yomigaeru Daichi
- Kashima Paradise

Icon of Japanese development



Present

1960 Master Plan for 40 km sq area 1969 Port

1970 Kashima Kashima Rail

1973 Opening of the industrial zone

1991 **Professional** soccer team

2002 FIFA World Cup

160 companies **22,000** jobs



Transportation infrastructures





To the Largest industrial zone in Ibaraki

Why Japan? - Experience in "Cultural Creative City"

Also the Kyoto experience of "Cultural Creative City" can be a model to maximize the great value of cultural asset of the new capital region

Tradition & Culture





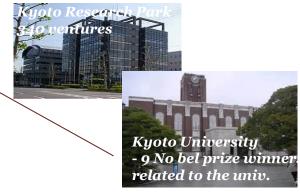
Regulations to preserve the landscape







Innovation & Technology







The Soul of Japan

of World heritage : 17
of temples & shrines : 2493
of tourists : 51 mil people/year
Tourism industry:700 bil yen/year









Source: Kyoto City Home Page (http://www.city.kyoto.lg.jp/) PwC / Nikken

Master plan of Kyoto City (2001-2010)

Advanced facilities

Peaceful life

- -Human right promotion with sustainable life
- -Resilient city building
- -City promotion with transportation

Prosperous city

- -Beautiful city promotion with waste reduction
- -Promote collaboration b/t culture and technology
- -Incentive to key players in advanced industry

<u>Aiming to build relationships of deep trust</u> with citizens

- -Re construct the key infra for more efficiency
- -Promote citizen participation into the city planning
- -Enhance public service system through IT

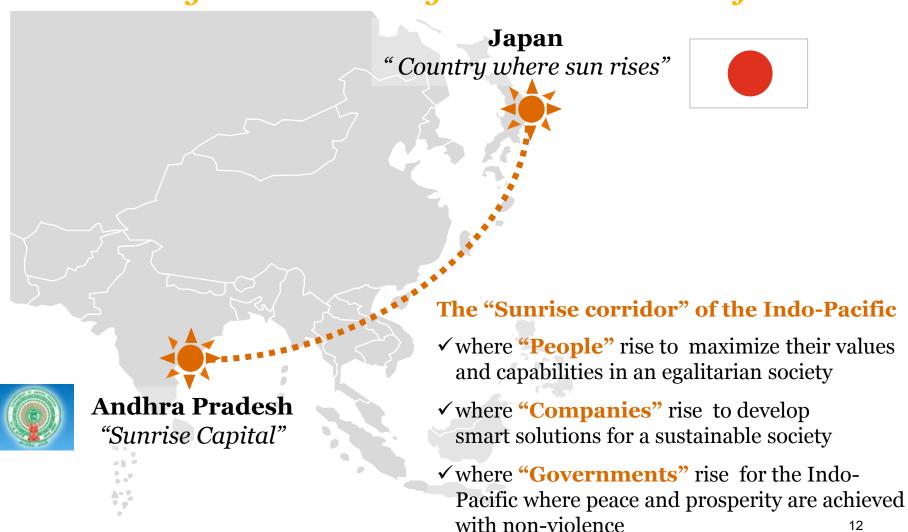
Core economic zone in Japan

Population: 1.5 million (6th in Japan) **GDP: 6.3 trillion** yen (6th in Japan) **Manufacturing: 2.4 trillion** yen (10th in Japan)

- Nintendo
- OMRON
- KYOCERA
- ROHM
- GS Yuasa etc.

Japan as a Partner

Japan will position AP as a core partner of the political & economic corridor – "the Sunrise corridor" – to achieve the sustainable growth and eco-system in the Indo-Pacific



- Why Japan as Partner
- Japan's Proposal for the New Capital City
- Goal and Next steps

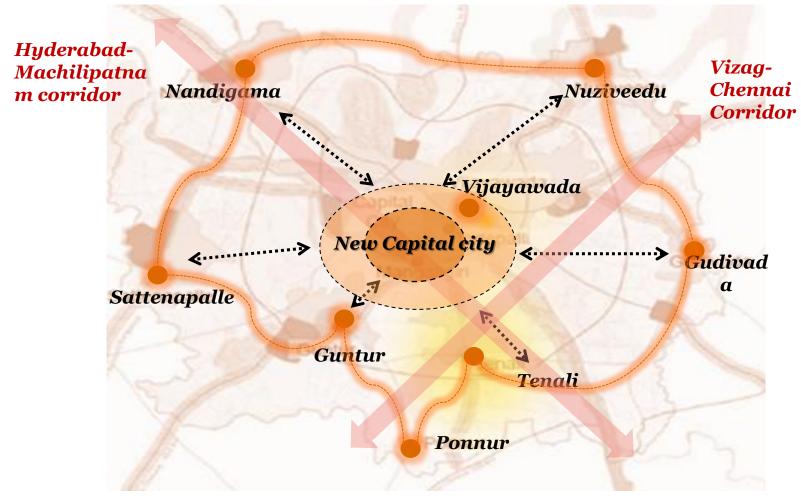
Japan can provide the "out of the box" approach and create synergy with Master Plan in a state-wide & inclusive way

Key areas for synergy		<u>Proposals</u>
How to "synergize the developments" of core and surrounding area in the capital region	\longrightarrow	1. Multipolar and holistic planning
How to "stimulate the development" by networking & connecting within/outside the capital region	→	2. Connectivity and smart infrastructure
How to "leverage smart solutions" to expand the existing business in the capital region	\longrightarrow	3. Integrate Old & New
How to "provide opportunity to grow" to various types of existing and new residents in the area	\longrightarrow	4. Inclusive growth
How to "prepare the fund" to finance the various projects	\longrightarrow	5. Multiple sources of funding
How to "attract global industries" to provide employment opportunities	\longrightarrow	6. "Make in AP, Supported by JP"
How to "partner" local people, companies	\rightarrow	7. AP/JP joint development and

capability sharing

and Japan to achieve common goals

Proposal 1. Multipolar and holistic planning Planning with surrounding cities is crucial to synergize the development in the entire capital region



Source: Government of Andhra Pradesh (http://www.ap.gov.in/)

Proposal 2. Connectivity & smart infra Connectivity to the other existing cities will enhance the smooth flow of people, then energizing the business

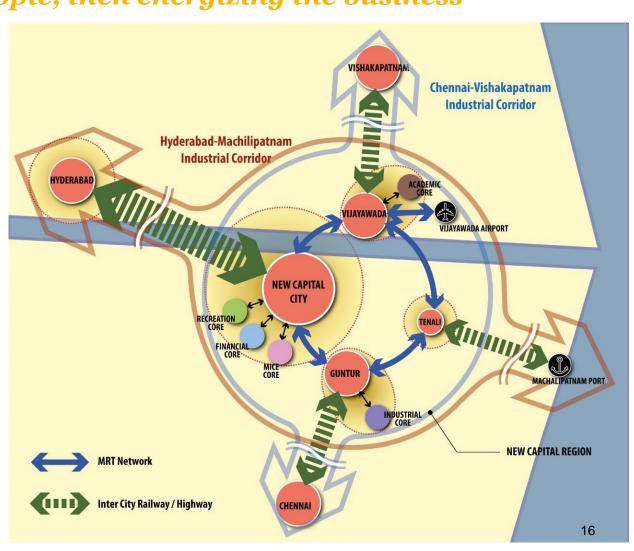
MRT connectivity with existing cities

Connectivity with new port Machilipatnam

Connectivity with other Metropolitan areas



Smooth flow of people within and with outside the capital region promotes holistic business development



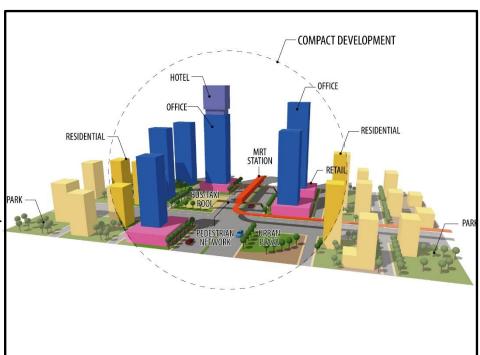
Proposal 2. Connectivity & smart infra

- Transit Oriented Development(TOD)

Urban structure with connectivity & linkage, and High-density compact development will enable the holistic development

Urban structure with connectivity & linkage

High-density compact development around stations



Proposal 2. Connectivity & smart infra – TOD example
The integrated station city development will
further enhance the value of the city



18

Proposal 2. Connectivity & smart infra – Smart infra example 1 To make the life more efficient and comfortable, Japanese companies can provide various solutions (1/3)

Transport

High quality
HSR(High Speed
Railways) and Metro



Hitachi, Ltd. Nikken Sekkei Ltd Toyota Motor Corporation Energy

Renewable energy & smart grid solution



FUJI ELECTRIC CO., LTD.

Hitachi, Ltd.

ITOCHU Corporation

THE KANSAI ELECTRIC POWER CO., INC.

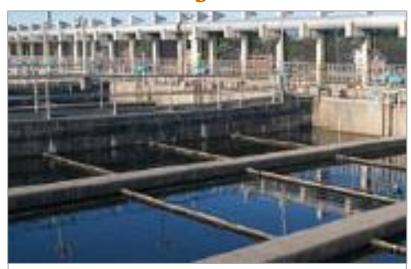
Mitsubishi Heavy Industries, Ltd.

MITSUI & CO., LTD.
NGK INSULATORS, LTD.
NTT Communications Corporation
Sumitomo Electric Industries, Ltd.
THE Power Grid Solution Ltd.
TOSHIBA CORPORATION

Proposal 2. Connectivity & smart infra – Smart infra example 2 To make the life more efficient and comfortable, Japanese companies can provide various solutions (2/3)

Water

Intelligent water management



Hitachi, Ltd.
Hitachi Zosen Corporation
JFE Engineering Corporation
TOSHIBA CORPORATION

Waste

Waste to Energy solution



Hitachi Zosen Corporation JFE Engineering Corporation

Proposal 2. Connectivity & smart infra – Smart infra example 3 To make the life more efficient and comfortable, Japanese companies can provide various solutions (3/3)

Logistics

Safe & speedy logistics services



Marubeni Corporation Konoike Transport Co., Ltd.

Security

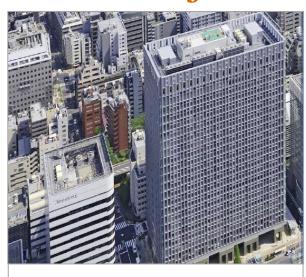
Physical and logical security solutions



NEC Corporation OMRON Corporation

BCP

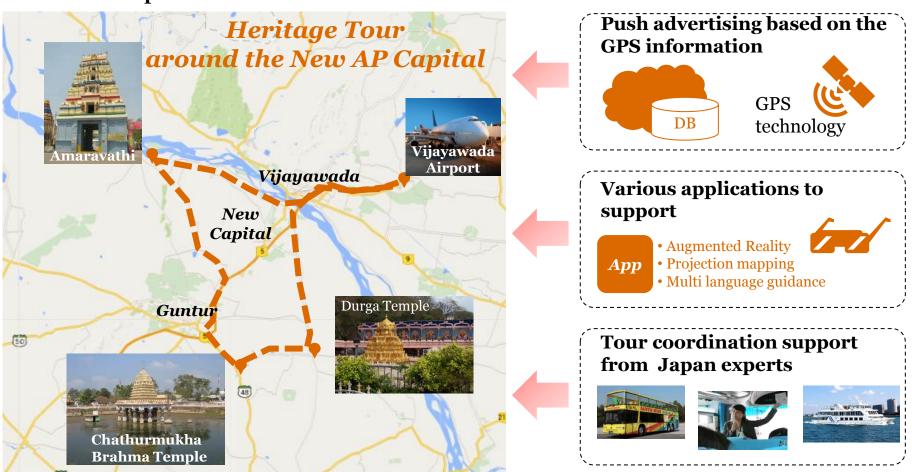
Resilient infra & buildings



JGC CORPORATION
Kajima Corporation
SHIMIZU CORPORATION

Proposal 3. Integrate Old & New - Advanced tourism Advanced tourism can be a new business opportunity for the New Capital Region

---- Sample route of the bus tour



Proposal 4. Inclusive growth – Agricultural innovation Japanese companies can also contribute to development of agri-business with Japan original unique know-how

Expertise for better products



- Ajinomoto
- Kagome (KMB Investment Singapore)
- Kikkoman
- · Yakult etc.

Enhancement of process/logistics

Technology for better productivity



- Komatsu
- Kubota
- Mitsubishi Agricultural Machinery
- Yanmar
- Iseki etc.



- JFE engineering
- Mayekawa MFG
- Sumitomo corp. etc.

Proposal 4. Inclusive growth – Agricultural capacity building Japan can set out leadership program to boost agriculture business in the new capital region

Interactive leadership program in Agriculture

(example from South America)

Local activity

 Conduct seminar at local to share the knowledge/ experience of Japan



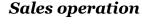
 Send experts to conducts hands-on training to the locals



Interactive training

•Invite the leader candidate to Japan for experiencing and learning the essence of Japan agriculture **business**

Marketing seminar



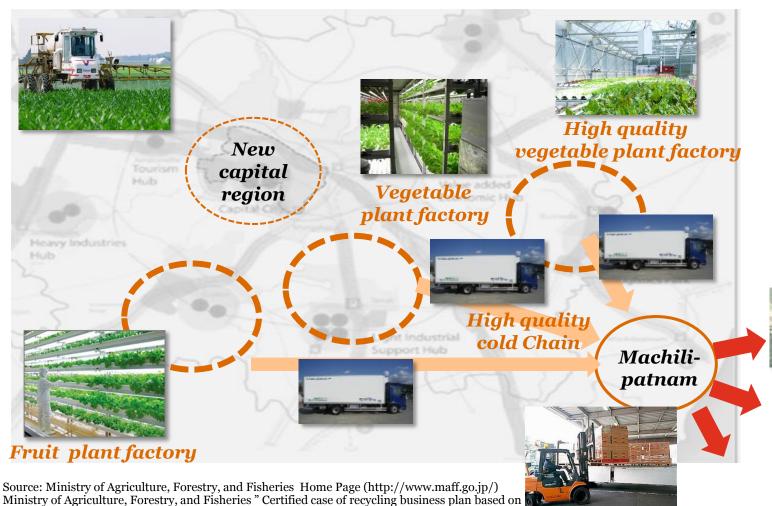




Quality check



Proposal 4. Inclusive growth - Developing cold chain Advanced technology, plant factory and cold chain, can enable the high-value agriculture business

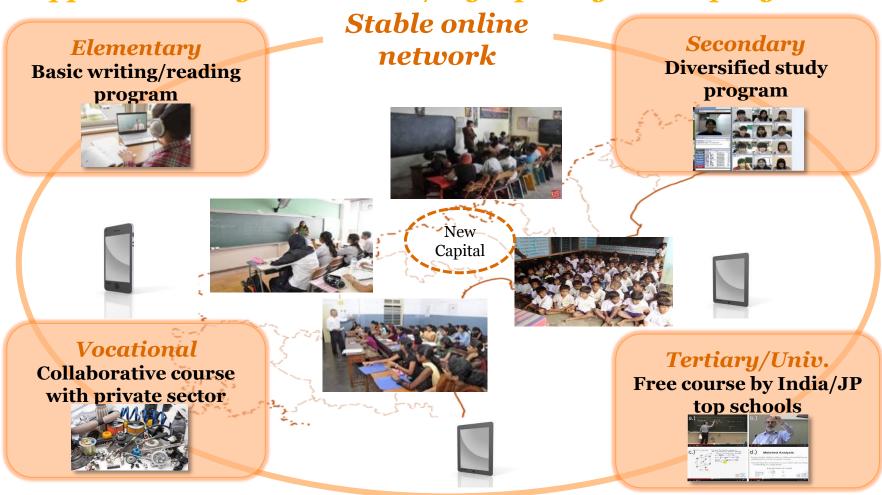


Export to domestic/ global

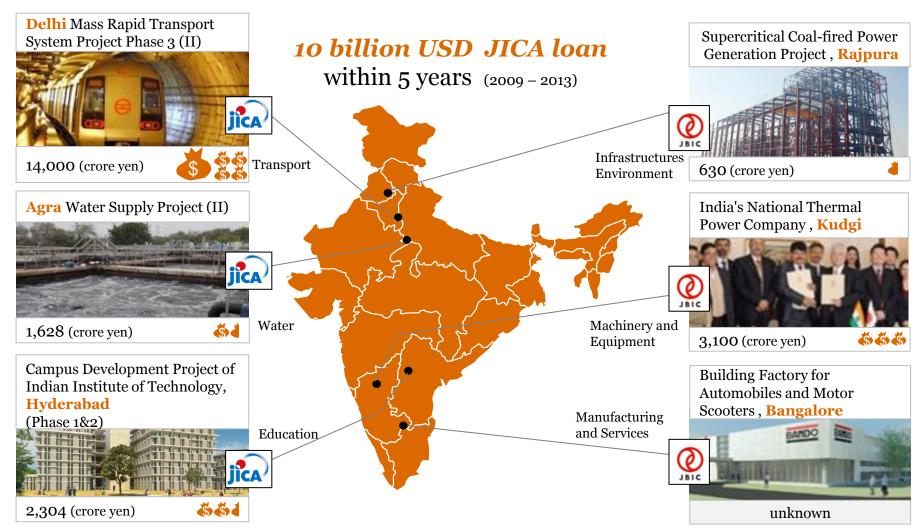
market

Ministry of Agriculture, Forestry, and Fisheries "Certified case of recycling business plan based on the Food Recycling Law"(http://www.maff.go.jp/j/shokusan/recycle/syokuhin/)

Proposal 4. Inclusive growth – Education programs(on-demand) With leveraging the private sector's know-how, Japan can support building the low cost/high quality online program

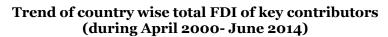


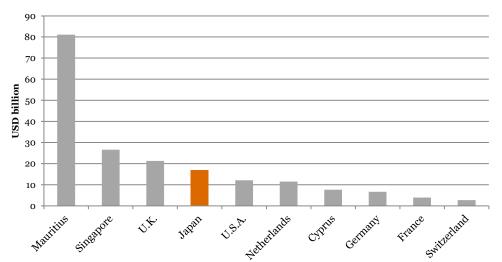
Proposal 5. Multiple sources of funding Japan has a wide variety of funding experience for India



Source: JICA, JBIC Home Page (http://www2.jica.go.jp/ja/yen_loan/index.php)

Proposal 6. "Make in AP, Supported by JP" Japanese manufacturing industries can jointly pursue to promote job creation



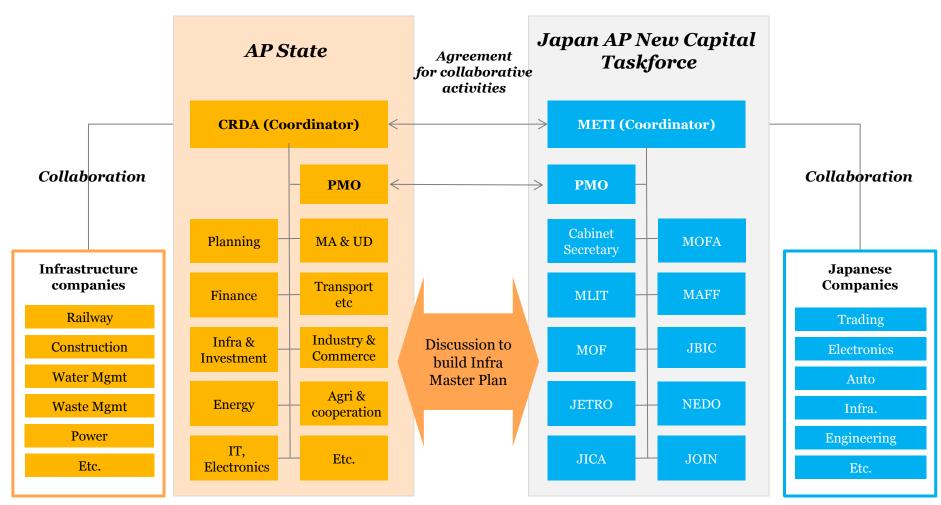


Japan accounts for **7.46%** of total FDI equity inflows into India.

Japan is the 4th largest FDI contributor to India, with major interests in pharmaceuticals, automobiles and services sectors

- India is an attractive investment destination for Japanese companies, with 1,072 Japanese companies having 2,542 business bases in India
- Around 60 fortune 500 firms are from Japan...huge potential to tap from Japan
- GoAP though METI, JETRO and other organizations can jointly pursue private sector companies in Japan through proactive business events, B2G events and continuous dialogue

Proposal 7. AP/JP Joint Development and capability sharing PMO will coordinate the entire projects till the org is formally established. Will also share Japanese expertise in key sectors



- Why Japan as Partner
- Japan's Proposal for the New Capital City
- Goal and Next steps

Goal and Next steps – Goals and Japan Supports

5 Quick Wins and GoJ's support to realize them

Transportation

Master Plan & Feasibility Study supported by JICA

Energy

Master Plan supported by NEDO

Other Infrastructure (Water, Waste to Energy etc.)

Feasibility Study supported by METI

Agriculture & Aquaculture

Infrastructure development and technical support by JICA

> Japanese manufacturing industries

Investment & trade promotions supported by METI and JETRO

2018 2016 2017 Support for Project Formulation on Vijayawada Metro **Project for New Capital City Transportation Project Implementation** Master Plan Efficient and sustainable smart energy plan for **Project Implementation** the new capital city Technical Support and Advices by JICA **Interim Report** Pre-Feasibility Study for **Project Implementation** other infrastructure[1] Pre-Feasibility Study for **Project Implementation** other infrastructure[2] Interim Report Technical/Financial Assistance for Food Processing, Agri-Business, and Irrigation Infrastructure.

Professional advices, Business matching and Consultations in Japan on Regular Basis

